

Message Text

LIMITED OFFICIAL USE

PAGE 01 PORT L 00422 211736Z
ACTION AF-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----211801Z 048141 /46
R 211038Z APR 77
FM AMEMBASSY PORT LOUIS
TO SECSTATE WASHDC 6650
AMEMBASSY NAIROBI

LIMITED OFFICIAL USE PORT LOUIS 0422

E.O. 11652: N/A
TAGS: BGEN EINV MP
SUBJECT: STERLING PHARMACEUTICAL COMPANY

REQUEST FOLLOWING MESSAGE BE PASSED TO MR. THOMAS SERPA,
STERLING PHARMACEUTICAL INTERNATIONAL, STERLING DRUG, INC.,
90 PART AVENUE, NEW YORK, 10016. (NAIROBI PASS SAME MESSAGE
TO MR. PITTAWAY, STERLING WINTHROP, NAIROBI.)

QUOTE. MR. AND MRS. RAMDANEE OF MAURITIUS PHARMACEUTICAL
MANUFACTURING COMPANY CALLED ON ME APRIL 18 AT THEIR INITIATIVE
TO PRESENT THEIR SIDE OF STORY OF THEIR PRIOR EXCHANGES WITH
STERLING REPRESENTATIVES. UNFORTUNATELY MR. PITTAWAY'S REPORT
ON HIS LATEST VISIT HERE REACHED ME ONLY THE FOLLOWING DAY.
MR. RAMDANEE MADE CLEAR THAT HE IS ONLY INTERESTED IN A LICENS-
ING ARRANGEMENT UNDER WHICH HIS FIRM WOULD MANUFACTURE STERLING
PRODUCTS USING STERLING-SUPPLIED RAW MATERIALS AND BRAND NAMES.
HE INSISTS STERLING HAS NEVER MADE HIM A COUNTER-OFFER. HE
CLAIMS STERLING OFFERED TO BUY HIS COMPANY, AND ABSENT SUCH
AN ARRANGEMENT WOULD PROCEED TO ESTABLISH A MANUFACTURING PLANT
TO CCOMPETE WITH HIS. HE ASSERTS TWO PHARMACEUTICAL MANUFACTURING
PLANTS CANNOT CO-EXIST AND SURVIVE IN MAURITIUS.

QUOTE. ONE NEW THING TO ME IN HIS PRESENTATION WAS HIS
STATEMENT THAT THE GOVERNMENT OF MAURITIUS HAS TAKEN A DECISION
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 PORT L 00422 211736Z

RECENTLY, NAMELY THAT HIS COMPANY AND STERLING ARE TO NEGOTIATE
TOGETHER TO TRY TO REACH AN ACCOMMODATION. I SAID I WAS NOT
AWARE THAT SUCH A DECISION HAD BEEN COMMUNICATED TO STERLING.
MR. RAMDANEE SAID HE HAD PLANNED LAST WINTER TO GO TO NEW YORK
TO DISCUSS MATTER WITH YOU BUT ILL HEALTH HAD PREVENTED HIM.
HE WOULD PREFER TO HAVE YOU COME HERE TO TALK WITH HIM, AS HE
SAYS HE MUST CONSULT THE OTHER SHARE HOLDERS ABOUT ANY

PROPOSALS AND HE CANNOT DO THAT IN NEW YORK. I OFFERED TO PASS ON HIS SUGGESTION TO YOU.

QUOTE. IT IS MY OPINION FROM LISTENING TO MR. RAMDANEE THAT HE IS ONLY INTERESTED IN A LICENSING ARRANGEMENT AND NOT IN A JOINT VENTURE, BUT I BELIEVE YOU MUST EXPLORE THAT WITH HIM YOURSELF. GOVERNMENT OF MAURITIUS HAS NOT REPEAT NOT COMMUNICATED ALLEGED "DECISION" TO THIS EMBASSY THAT THE TWO FIRMS ARE TO NEGOTIATE, AS MR. RAMDANEE HAS CLAIMED. I AM RELUCTANT TO RAISE THIS OR OTHER MATTERS FURTHER WITH GOVERNMENT OF MAURITIUS IN ABSENCE OF YOUR VIEWS ON HOW WE SHOULD PROCEED AT THIS POINT.

QUOTE. AM AIR-MAILING YOU A FULLER ACCOUNT OF CONVERSATION WITH RAMDANEE, WHICH INCLUDES ALLEGATIONS HE MADE ABOUT IMPROPER BEHAVIOR BY STERLING.

QUOTE. PLEASE ADVISE WHETHER YOU CAN COME TO MAURITIUS, OR ANY OTHER VIEWS ON HOW WE SHOULD PROCEED. SINCERELY, ROBERT V. KEELEY, AMERICAN AMBASSADOR TO MAURITIUS. CLOSE QUOTE

DECONTROL ON RECEIPT.

KEELEY

NOTE BY OC/T: NOT PASSED

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: DRUG INDUSTRY, DIPLOMATIC COMMUNICATIONS
Control Number: n/a
Copy: SINGLE
Sent Date: 21-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977PORTL00422
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770139-0113
Format: TEL
From: PORT LOUIS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770433/aaaabcig.tel
Line Count: 86
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 294f30a1-c288-dd11-92da-001cc4696bcc
Office: ACTION AF
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 04-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2737355
Secure: OPEN
Status: NATIVE
Subject: STERLING PHARMACEUTICAL COMPANY REQUEST FOLLOWING MESSAGE BE PASSED TO MR. THOMAS SERPA, STERLING PHARMACEUTICAL INTERNATIONAL, STERLING DR
TAGS: BGEN, EINV, MP, STERLING PHARMACEUTICAL COMPANY, (SERPA, THOMAS), (PITTAWAY)
To: STATE NAIROBI
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/294f30a1-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009